



govpend

Bids & RFPs

Uncovering Quality Opportunities

What **motivated** you to
join today?

Common Bid Complaints

- FOMO - Fear of missing out
- Gotta Catch Them ALL!
- Very niche product or service offerings
- Too LARGE or too SMALL of a project
- SPECS or Scope of work is not exactly what I'm looking for
- Hard to find opportunities directly in line with my ICP
- They require set-aside or certifications I don't have

Agenda

- **GovSpend Bids:** Review GovSpend's Bid Notifier and how it is different from a traditional Bid Platform.
- **Filter Best Practices:** Review best practices for various filters to really get that sweet spot in your results.
- **Quality VS Quantity:** Identify quality over quantity of opportunities OR ensure that you are capturing all possible opportunities.
- **Alert Customization:** Analyze Daily Digest, Immediate Alerts, or Weekly summaries, the possibilities are endless.
- **Bid Organization:** Tips and tricks in prioritizing and organizing opportunities.
- **Tie it all Together:** Develop compelling proposals that address specific agency needs and highlight clear value propositions.

Goals for Today

- Elevate and enhance current Bid Alerts and Notifications with GovSpend
- Quality VS Quantity of Bids
- Organize and prioritize your list of opportunities
- Save time, money, and resources and make money
- Become 10% better in maximizing our GovSpend subscription





Questions?

Reach out to our support team at

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954-420-9900

Interested in learning more?

[Email for a Demo!](#)

